

Transworld Electronic Medical Record (TEMR)

Brief Description: TEMR is a web-based electronic medical record system that has been developed to provide a fully functional electronic chart together with key practice management tools. TEMR also facilitates continuous quality improvement through confidential practice data audit and reporting. TEMR has been developed to bring these features to practices that may not have resources for a more traditional commercial electronic record / practice management system.

Cost: The basic cost for TEMR is \$1,000 per-workstation / per-year. This includes initial training, ongoing support, secure and confidential electronic storage and back-up for patient and practice data, access to laboratory data through Lab Corp, billing through Blue Cross/Blue Shield, ongoing system upgrades , and practice performance reports.. The basic cost does not guarantee that all requested forms and templates requested by each the practice will be generated. However, we are committed to implement those requests that benefit the majority of users.

We will attempt to accommodate requests for special templates or features that are specific to a single practice whenever possible on a cost-recovery basis. In other words, the additional charge for this service will reflect only our costs to develop and support the request.

We can offer this attractive price structure for TEMR because of the relationship outlined in the Business Associate agreement. Under this agreement, the Hypertension Initiative provides ongoing practice audits and regular feedback reports. The Initiative also maintains a de-identified database to facilitate CME programs and to inform quality-of-care improvements including changes in policy and reimbursement. This de-identified database is further used to generate reports and publications in professional health journals and as a basis for health services research projects.

Special Considerations:

1. *Beta-test sites.* Clinics involved in the initial implementation and testing of TEMR will have access to training, support, and all features at no cost for the first 6 months. These sites will then be charged the standard rate of \$1,000 per-workstation/per-year for using TEMR.
2. *First year special.* Clinics enrolling during the first year of TEMR will have access to all features of for the first 3 months at no cost. These sites will then be charged the standard rate of \$1,000 per-workstation / per-year for using TEMR.
3. *Prior research sites.* Clinics that have participated in research projects with the Hypertension Initiative will have the opportunity to use TEMR for 6 months at no cost. Thereafter, these sites will be charged the standard rate of \$1,000 per-workstation / per-year.
4. *Future research sites.* Whenever possible, the cost of supporting TEMR will be included in research applications. Clinical sites that participate in these grant funded projects will have access to TEMR at no cost for the duration of the grant. Whenever possible, we will retain as many prior research sites as possible in new research projects.

We are aware that these complex considerations create the potential for misunderstanding about the TEMR cost structure. . Please keep in mind that TEMR currently does not receive any funds from the Medical University, the state of South Carolina, or the federal government aside from limited funds for specific research projects.

We hope this information helps clarify the scope and costs for TEMR and that you will either continue working with the Hypertension Initiative or join if you are not currently participating. If you would like a no-cost, no-obligation demonstration of TEMR , please don't hesitate to call. If you use another electronic medical record system, chances are that you can become part of the treatment feedback report program which is offered free-of-charge to all interested practices. .

On behalf of the Hypertension Initiative, I remain

Sincerely yours,

Brent M. Egan, MD